International Bid Management – Internship (m/f) – full time @ Telekom Austria Group, Vienna – Austria | International Sales

Telekom Austria Group is the leading communications provider in South Eastern Europe and connects over 22 million customers in eight countries. Being an international player we are aware of how important customer orientation is for an international innovative communications provider.

If you share this demand for customer orientation, combined with a professional background and experience and if you develop enthusiasm for the steadily growing possibilities within telecommunication, we have the perfect environment for you: the biggest and most important international companies as customers; responsibility and room for creativity, which can only be found within Telekom Austria Group.

Our business goal:

- Increasing revenue and margin in the TAG International Enterprise segment through strategic business product portfolio planning and implementation

Your tasks:

- Being actively responsible for coordinating Telekom Austria Group's international customer offers (bids)
- Working together with Vodafone in the creation of their proposals to global business customers
- Consolidation of local offers from Telekom Austria Group and Vodafone countries into one comprehensive multi-country bid to an international business customer
- Acting as an interface towards the local sales and bid teams involved in a multi-country offer
- Central support for the national and international sales teams across Telekom Austria Group

Your profile:

- Distinctive customer and service orientation
- Strong communication skills combined with intercultural awareness and competence
- Analytical and well-structured work-style, ability to work independently and under pressure
- Team player with good organizational skills
- Excellent English and German, other group languages an advantage

Be a member of a team which strives to create a culture that values intelligent risk taking, engagement, performance and people growth.

We offer exciting professional challenges at one of the region's top players in the industry, an inspiring team in a truly international working environment, the opportunity for personal and professional growth complemented by a competitive performance-oriented compensation package.

This role is based in Vienna and will require relocation to Austria. If you are interested please submit your application (Letter of Motivation and CV) to HR praktika@A1telekom.at .