

### Equivalence list for credit transfer from Master General Management to Master Management

Completed Courses General Management		Recognition for Management		
Class/Title	ECTS	Class	Title	ECTS
973LCGLDOGK10 Dimensions of Globalization	4	973ISIC19	Seminars from the subject Interpersonal Skills and Intercultural Competence	4
973LCGLDOGK10 Dimensions of Globalization and one of the following seminars: 973LCGLNEPS10 Network Perspectives 973LCGLSTPS10 Strategic Perspectives 973LCGLSOPS10 Sociological Perspectives 973LCGLPEPS10 Politico-Economic Perspectives	4 + 4	973ISIC19	Seminars from the subject Interpersonal Skills and Intercultural Competence AND Free Electives	6  2
973LCGLSTPS10 Globalization: Strategic Perspectives	4	973SIMDSMDS19	Strategic Management in dynamic and complex environments	4
973LCINDOIK10 Dimensions of Innovation	4	973ISIC19	Seminars from the subject Interpersonal Skills and Intercultural Competence	4
973LCINDOIK10 Dimensions of Innovation and one of the following seminars: 973LCINENPS10 Entrepreneurial Perspectives 973LCINHRPS10 Human Resource Perspectives 973LCINMAPS10 Marketing Perspectives 973LCINORPS10 Organizational Perspectives	4 + 4	973ISIC19	Seminars from the subject Interpersonal Skills and Intercultural Competence AND Free Electives	6  2
973LCSUSMPS10 Sustainability: Strategic Management Perspectives	4	973ISIC19	Seminars from the subject Interpersonal Skills and Intercultural Competence	4
973LCSUECQS16 Sustainability: Environmental Controlling & Quality Management	4	973ISIC19	Seminars from the subject Interpersonal Skills and Intercultural Competence	4
973LCSUECNS16 Sustainability: Environmental Cooperation & Networking	4	973ISIC19	Seminars from the subject Interpersonal Skills and Intercultural Competence	4

Two of the above mentioned seminars Sustainability	4 + 4	973ISIC19	Seminars from the subject Interpersonal Skills and Intercultural Competence AND Free Electives	6 2
973LCSUSMPS10 Sustainability: Strategic Management Perspectives	4	973SIMDBMDS19	Business Models and the impact of Digitalization and Circular Economy	4
973SMCPTIMS10 Advanced Topics in International Marketing and 973SMCPAIMS16 Applied International Marketing	2 + 4	973MGDWGMMS19	Global Marketing Management	6
973SMCPIBPS16 International Business Project	6	973SIMDVCGS19	Virtual Collaboration in a Global Context	6